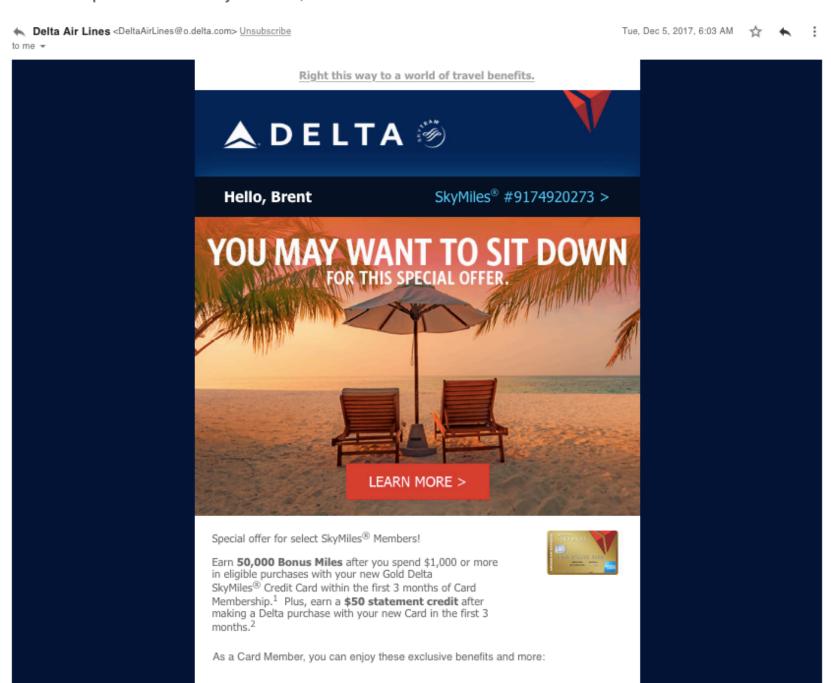
Brent: Jumpstart Your Holidays with 50,000 Bonus Miles! >Portfolio x

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Check Your First Bag Free on Delta flights— that's a savings of up to \$200 per round trip for a family of 4.³

Pay with Miles allows you, when you book on <u>delta.com</u>, to reduce the cost of eligible Delta tickets—this 50,000 Bonus Miles offer can be redeemed for up to \$500 toward Delta flights.⁴



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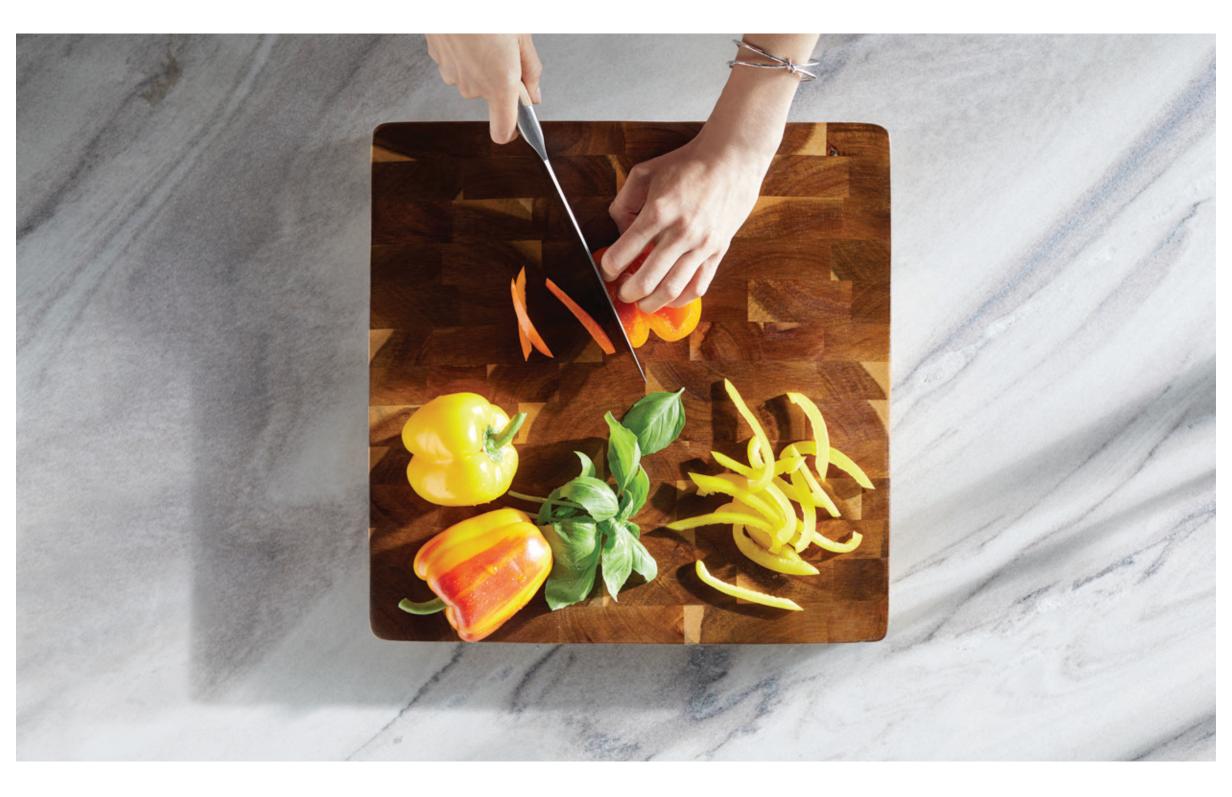
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COUNTER CULTURE.

Specialty countertops make an eye-catching statement in any room, whether you're seeking on-trend looks, durability, easy maintenance or a combination of all. Here's how to choose the specialty type to suit your style.



MARBLE

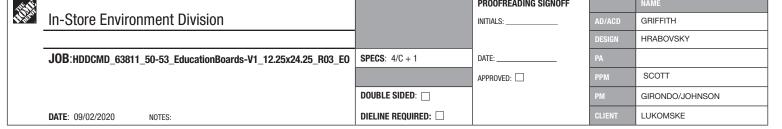
Perfect for those seeking a stunning focal point, marble is classic, giving a one-of-akind, elegant look. Admired in bathrooms, islands, bars and beyond, this heat-resistant surface adds instant wow factor.

ULTRA DURABLE

High-traffic rooms will benefit from the extreme strength of ultra-durable surfaces. The ultimate in resistance to scratches, stains and heat damage, they're ideal for cooking surfaces, crafting areas, bathroom vanities and more.

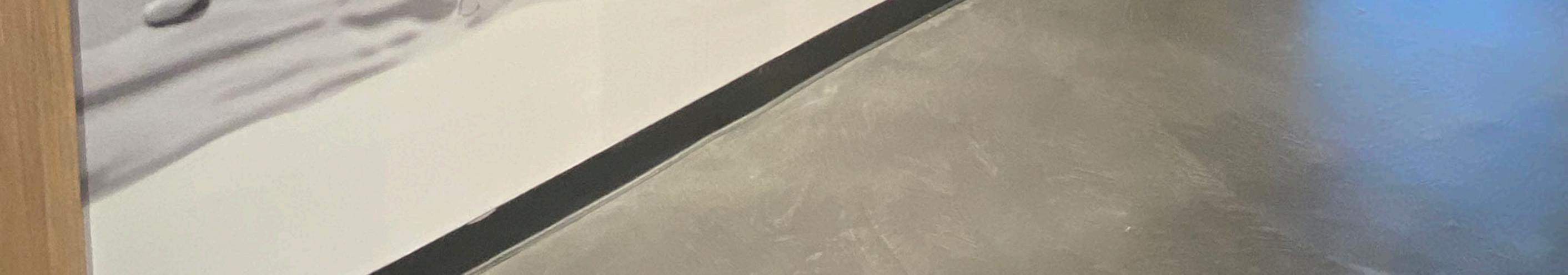
DID YOU KNOW?

Marble countertops are ideal for bakersmarble keeps dough cool, and spills wipe off easily.









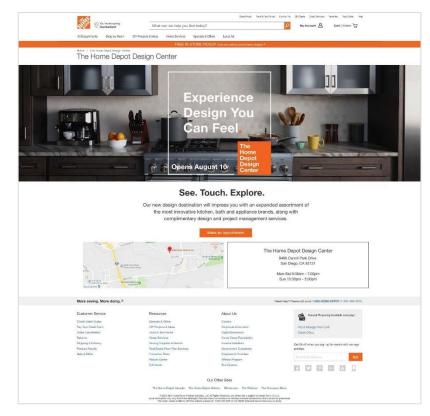


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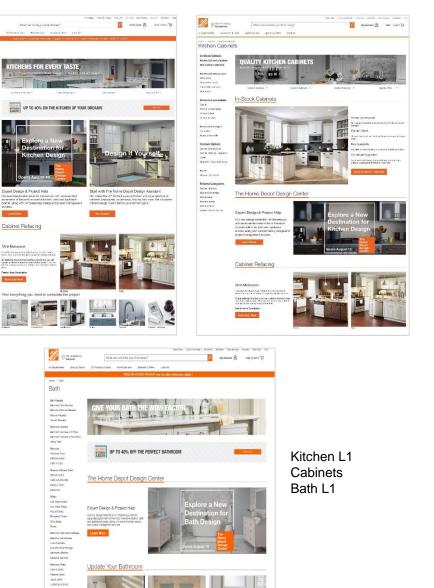
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Facebook

The Home Depot Design Center



Desktop: 820x312





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Discover design that's not only seen, but felt. Introducing The Home Depot Design Center.



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Linking Destination:

https://www.homedepot.com/designcenter



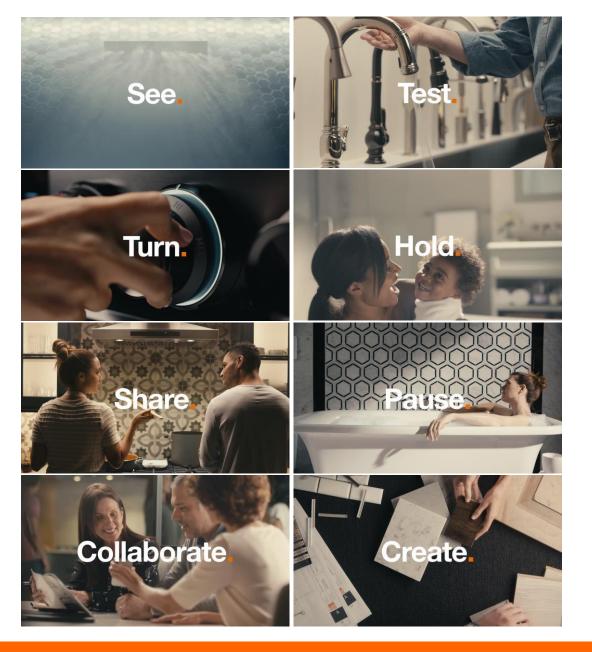
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The Home Depot Design Center

:30-second Consumer (<u>Here</u>) :15-second Consumer (<u>Here</u>) :15-second Trade (<u>Here</u>)



Videos are rough cuts and not color corrected or final Links can be opened by right-clicking here, select open hyperlink. Must be connected to THD secured network



Chick-n-Minis™ 10 count

Score a taste touchdown

0.00 90 cal per mini

Chick-fil &

Only available at Chick-fil-A[®] [store name]. © 2017 CFA Properties, Inc. All trademarks shown are the property of CFA Properties, Inc.

Chocolate Chunk Cookies ... Share the love









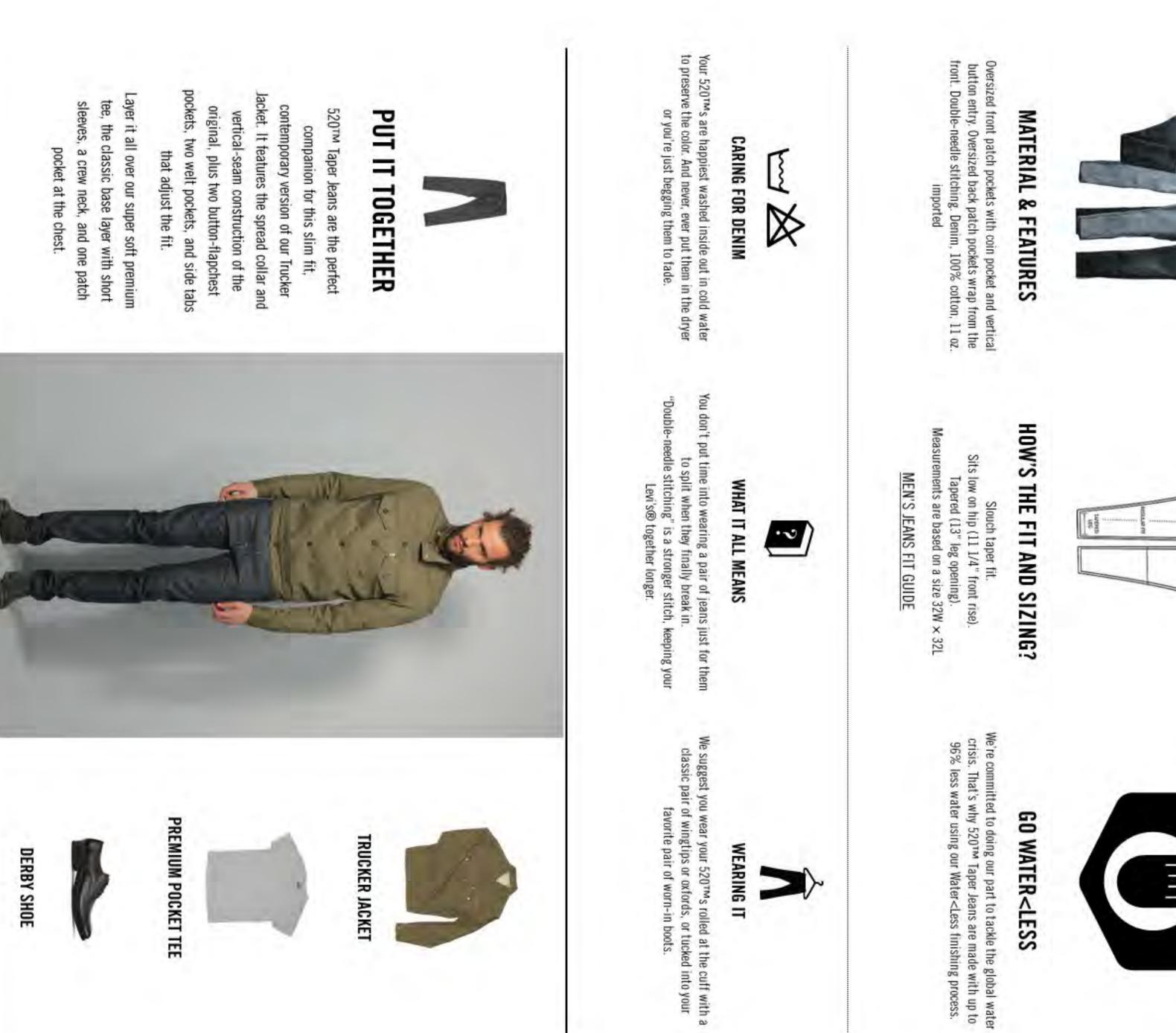
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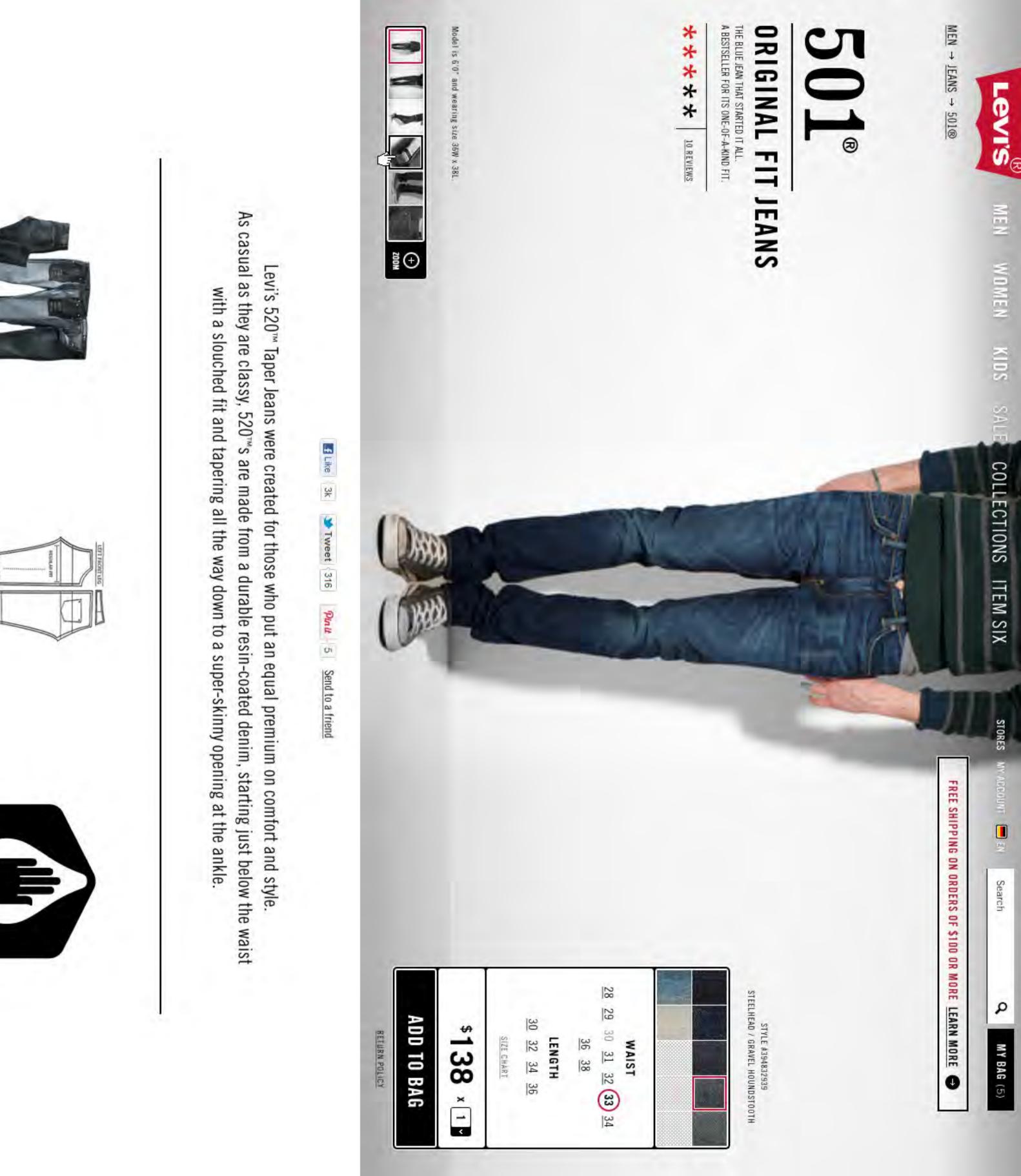
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OF 'BOS WORKWEAR AND A CLEAN. MODERN COLLAR AND YOU'VE GOT THE PROPER, CLASSIC ELEMENTS COMBINED FOR A REFINED NEW LOOK. 2

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WHAT'S IT GONNA TAKE?

LG makes incredible phones—and the G7 ThinQ[™] is our greatest yet. It has AI built into its core, a **Boombox Speaker** for audio that's out of this world, best-in-class **Cameras** that aren't afraid of the dark, plus a color-superb, super bright **Display**. This is thoughtful, no-nonsense innovation inside and out.



KEY SELLING POINTS

Here is a simple way to remember these features on the sales floor.

Artificial Intelligence (AI) Boombox Speaker Camera Display

SWITCH TO LG NOW!

SEAL THE DEAL May 25 - June 30 | Get up to \$750 Back!* When you buy two LG G7 ThinQ devices.

*Via 24-monthly bill credits



Artificial Intelligence

- AI Cam provides scene-specific recommendations.
- **Google Lens** is a visual browser that searches, shops and translates.
- Super Far Field Voice Recognition picks up requests from even farther away.*

How to sell

- Say: "Al makes your interactions easier and more intuitive. Take Al Cam — it recognizes the scene and offers four optimized filters so you can capture better photos."
- **Do:** Demo AI Cam by accessing the camera and tapping 'AI CAM'. Then, focus on a subject and show how the clever camera thinks by populating words on-screen.

B

Boombox Speaker

- Listen to louder sound with more bass.
- LG G7 ThinQ[™] uses its inner space as a resonance chamber.
- 39% larger speaker and greater sound levels.* *Compared to the LG GG.®

How to sell

- **Say:** "With a larger speaker size and greater sound levels, listen to music that's built for bass and is louder than ever!"
- **Do:** Load a few popular songs onto the phone. Play the song(s) and set the device on a flat (ideally elevated) surface so your customers can hear the difference.



Camera

- 16 MP Standard & Wide-Angle Rear Cameras
- **Portrait Mode** focuses on up to five faces and blurs the background.
- Super Bright Camera for four times brighter* photos and videos in low light.

*Compared to the LG G6



Display

- **Super Bright Display** provides amazing clarity in direct sunlight by adding a white pixel to the panel.
- Choose to use a **New Second Screen** or extend the display all the way.
- LG's iconic FullVision[™] Screen provides immersive viewing with minimized bezel.

How to sell

- Say: "Get the shot you want from every angle! Switch easily between the standard and wide-angle rear lenses. Plus, take picture-perfect portraits with background blur."
- **Do:** Access the rear camera and tap the standard and wide-angle icons to show quality from both angles. Then, tap Portrait Mode and snap a few shots pointing out the background blur.

How to sell

- Say: "This brilliant display is nearly twice as bright as its predecessor and extremely easy to see—even in direct sunlight."
- **Do:** Turn on the phone and activate Super Bright Display mode from the drop-down menu. Then, compare the screen to a competitor product under a light in-store.

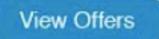


Morgan Stanley

RESERVED | LIVING & GIVING



Our automotive offers are our most popular benefit. Reserved Living & Giving clients have already saved **\$17 million** on car purchases and other offers.





VOLVO

Employee Pricing and save up to \$10,266 on the purchase or lease of a new eligible Volvo.

Copywriting & Language

Revised: April 19, 2023





WELCOME TO WELL-BEING.

Steam showers can turn the usual morning prep into a luxury spa experience and do wonders for the mind and body.



HEALTH

Steam is well-known for soothing the symptoms of arthritis, allergies and asthma. And it can boost the immune system, increase metabolism and improve breathing for a more restful night's sleep.

BEAUTY

Feeling relaxed, healthy and well-rested looks good on everyone. Steam also hydrates the skin for a glowing complexion and a smoother shave.

RELAXATION

Steam improves blood flow and circulation to relieve stress and relax stiff joints and muscles. Adding aromatherapy and bath oils will awaken the senses.

TECHNOLOGY

the perfect temperature, steam level, music and more—and with app control, that's even before stepping out of bed.

DID YOU KNOW?

Steam showers heat up to 118° F and require only 12 to 20 minutes to achieve health-promoting benefits.

End Punctuation

Except in disclaimers, end punctuation should be kept to a minimum.

- Use periods in headers, subheads and taglines when necessary for clarity (e.g., "Smarter. Faster. Better.") or when part of existing THD messaging that requires periods (e.g., "How doers get more done."). Also frequently used after headlines and subheads for the Home Depot Design Center.
- Periods are also frequently used after headlines and subheads for the Home Depot Design Center.
- Bullets should be short phrases that receive no end punctuation (preferred for all in-store signage); however, if one bullet needs to be multi-sentence, it requires an end period, and all other bullets in the series need a period for consistency.

Note: "Bullet statements" that are left-justified and do not have bullet glyphs, such as in decks, will often require periods for clarity; if one page in a deck uses this style, then all pages should use this style.

In longer pieces, it's OK for bullets to use complete sentences with end punctuation (brochures, pamphlets, booklets, etc.). Question marks and exclamation marks are normally never used.
Exclamation marks should always be marked up as off-standard, but question marks are becoming more common in store copy, especially in Home Services headlines: "Need Help?" etc.

Miscellaneous Punctuation

For in-store signage, avoid colons, parentheses, ellipses and semicolons, except in disclaimers. Parentheses are occasionally used with numbers in bulleted copy, as explained on the next page.

For brand claims ("#1 Power Tool Retailer in America," etc.) use the number symbol (#), not the abbreviation "no." On product cards, "Model# 452" should have a space after but not before, with no colon. The word "SKU" does not need "#" after it.

Α

affect/effect

"Affect" is a verb that means to influence (e.g., The game will affect the standings). "Effect" is a noun that means result (e.g., He misjudged the effect of his actions).

all-purpose

Hyphenated when used as an adjective modifying a noun. (e.g., "All-purpose cleaning product"). Not hyphenated when used after the noun (e.g., "The product is all purpose"). Follow packaging when part of a product name.

anytime/any time

Use "anytime" when modifying/ qualifying a word or phrase (e.g., "Anytime Shopping"). "Any time" follows a word or phrase to indicate a time period and is used when "at any time" is implied (e.g., "Buy Any Time").

Associate/Assistant

Never abbreviate; always capitalize

at vs. @

Do not use the @ symbol in copy; reserved for email addresses only

В

bagless Not "bag-less"

ball bearing

Not "ball-bearing"

barbecue

Not "barbeque"; can abbreviate BBQ

best-in-class

Two hyphens whether used as a noun or adjective; lowercase

bifold

Not "bi-fold"

bookshelf Not "book shelf"

BOPIS

Buy online, pick up in store

BOSS Buy online, ship to store

BODFS Buy online, deliver from store

briquettes

Not "briquets." Do not use "charcoal briquettes"–use "charcoal" alone.

built-in

Not "built in." When in title case, capitalize "I" ("Built-In").

burned

Not "burnt" (e.g., "burned-out bulbs")

С

cactuses

Not "cacti"

cell phone

Not "cellphone"

centerset Not "center set"

Certified Nursery Consultants Always title case

chain-link fence Not "chainlink fence"

chain saw Not "chainsaw"

cleanup vs. clean up

As a noun, one word ("job site cleanup"). As a verb, two words ("clean up your yard"). As an adjective, hyphenated ("Clean-up days are here").

compliment/complement

"Compliment" is an expression of praise or courtesy; "complement" means to complete or supplement.

complimentary/complementary

"Complimentary" means free of charge; "complementary" means compatible or matching.

comprise/consist of

Never "is comprised of"; the verb "comprises" by itself has the same meaning as "consists of."

cordless

Not "cord-less"

countertop Not "counter top"

cutout vs. cut out

Spelled "cutout" when used as a noun (e.g., countertop sink cutout) and "cut out" when used as a verb (e.g., cut out a section of drywall)

D

deal (not used)

Instead, use terms such as "value," "savings" and "low prices." Also see entry for "savings vs. value."

decor

Not "décor"-no accent

dishdrawer Not "dish drawer"

downtime

Not "down time"

dual flush toilet Not "dual-flush"

dual mount faucet

Not "dual-mount"

E each

Use when a single price is given but

multiple items are shown in the image, to clarify that the price is for only one of the items.

effect/affect

"Effect" is a noun that means result (e.g., He misjudged the effect of his actions). "Affect" is a verb that means to influence (e.g., The game will affect the standings).

Eco Options®

Title case, two words; exclusive THD program consisting of products that save energy, conserve water, improve air quality, reduce household hazardous waste and dangerous toxins, and utilize sustainable forestry (includes WaterSense[®], ENERGY STAR[®])

email

Only capitalize "e" if it begins a sentence; no hyphen

engine/motor

An engine creates its own energy through internal combustion or some other means; a motor needs an outside energy source to operate



MARCH 1, 2021 12:40PM ET

'I Never Was a Beat Poet': Lawrence Ferlinghetti's Musical Vision

Over his 101-year life, the poet and activist created spaces for artists to thrive - but he also helped transform the sound of American poetry

By BRENT CALDERWOOD



Lawrence Ferlinghetti Gezett/ullstein bild/Getty Images

Lawrence Ferlinghetti, who died last month just 30 days shy of his 102nd birthday, lived a life of fascinating contradictions. From a Dickensian childhood — his father died before he was born, and his mother was institutionalized when he was only two years old - Ferlinghetti eventually landed with wealthy foster parents who nurtured his love of literature and art. He was a World War II naval officer who went to Normandy on D-Day and Nagasaki six weeks after the atomic blast, but was forever afterwards dedicated to anti-war writing, activism, and publishing. He was a counterculture icon whose sartorial style included button-down shirts and a bowler hat; and an Ivy Leagueeducated intellectual who wrote **poetry** that was intentionally populist, in the truest sense of that word: written for the many rather than the few.

RELATED STORIES

- Vladimir Nabokov Ponders Superman, Lois Lane's Se...
- Lawrence Ferlinghetti Dead at 101

But one contradiction stands above the rest. The man who cofounded City Lights bookstore and press and wrote the million-selling poetry collection **Coney Island of the Mind**, a seminal text in the Beat canon alongside classics like Jack Kerouac's On the Road, did not consider himself a Beat. As he told an interviewer in the 2013 documentary Ferlinghetti, "I never was a Beat. It wasn't until City Lights published Allen Ginsberg's Howl in 1956 that the Beats arrived."